

SOLICITATION DADA10-00-R-0013
QUESTION AND ANSWERS #2

1. Is it the Government's intent that the only opportunity for a bidder to earn profit is the Award Fee, which is capped at 3%?

ANSWER: The solicitation is being amended to allow an offeror to propose a base fee amount (maximum of 3% of total costs) and an award fee percentage and amount (based on total labor costs). The base fee and award fee are the only profit that should be included in the proposal.

2. If the answer to Question 1 is no, may the bidder;

a.) Include profit in his calculated Indirect Factor (Paragraph H-23)?

b.) Include profit as shown on Attachment 10, Fort Sam Houston Cost Model?

ANSWER: The solicitation is being amended to allow an offeror to propose a base fee amount (maximum of 3% of total costs) and an award fee percentage and amount (based on total labor costs). Attachment 10 has been revised in Amendment 03.

3. A Paragraph B-3 note states: *"This is a single effort and will be awarded under a single contract."*

However, within paragraph L-12 (f)(6) it states: *"The Government reserves the right to make multiple awards if, after considering the additional administrative costs, it is in the Government's best interest to do so."*

Please clarify this contradiction.

ANSWER: FAR 52.215-1 "INSTRUCTIONS TO OFFERORS--COMPETITIVE ACQUISITION (FEB 2000)" is a standard FAR clause and will not be amended. It is MEDCOM's intent that a single contract be awarded. A Local Clause will be added explaining this will be a single award.

4. The Government indicated that Attachment 6, the Award Fee Evaluation Plan, will be published at a later date. Without an opportunity to review this key document, a bidder is not able to make an informed decision regarding continuing with proposal activity. It is requested that the Government publish Attachment 6 as soon as possible.

ANSWER: The Award Fee Plan will be posted.

5. The Government's position regarding the base on which Award Fee may be applied is unclear. In accordance with our disclosed accounting practices, we apply profit/fee on costs through G&A. The exception would be costs on which we are prohibited by the RFP from applying fee, such as Parts, Materials, Supplies, and TDY values provided in this solicitation. Please clarify the Government's intent here – may we apply Award Fee on all costs (less Materials, etc) through G&A in accordance with our practices?

ANSWER: The solicitation is being amended to allow an offeror to propose a base fee amount (maximum of 3% of total costs) and an award fee percentage and amount (based on total labor costs). This is the only profit that should be included in the proposal.

6. It is not clear as to the Government's intent for the Indirect Factor (Paragraph H-23). It is implied that the Indirect Factor is to be presented/applied for both Labor Costs and Material Costs. However, Attachment 10 would seem to imply that this factor would be applied to loaded labor costs plus Other Direct Costs. Will the Government clarify the anticipated intent and application of the Indirect Factor?

ANSWER: The Indirect Factor has been deleted from the solicitation.

7. Reference Paragraph M.3.A.2) Price Proposal. This paragraph includes the following statement: *"Furthermore, the proposed indirect factor rate and its components should be commensurate with the level, quality, and difficulty of effort in performing the contract."*

The elements which make up the Indirect Factor (see Paragraph H-23) are not the types of things which would fluctuate with contract risk unless the bidder were permitted to include Profit here. Will the Government please clarify the intent of this sentence?

ANSWER: The Indirect Factor has been deleted from the solicitation.

8. Attachment 4 is identified as "Contract/Subcontractor Contact Reference Worksheet; however, the document that appears is really that should be seen under Attachment 5, "Past Performance Survey Questionnaire". Or maybe it's the reverse.

ANSWER: The Website had been posted incorrectly. It has been corrected.

9. Attachment 5 is identified as "Past Performance Survey Questionnaire"; however, the document that appears is really the document is should be seen under Attachment 4, Contract/Subcontract Contract Reference Worksheet". Or maybe it's the reverse.

ANSWER: The Website had been posted incorrectly. It has been corrected.

10. Attachment 8, DD 254 is actually displayed backwards. It is extremely hard to read.

ANSWER: The Website had been posted incorrectly. It has been corrected.

11. Reference Section L, Paragraphs L-32(c)(1)(a), Technical Approach, and L-32(c)(1)(b), Technical Methodology on Page 9 of 15:

Each of these paragraphs requires a discussion of: "...technical procedures, processes, control methods, and new or innovative approaches."

Please clarify if the Government intends offerors to discuss the same material twice -- once in the 1500-page Technical Approach Volume and once in the 500-page Technical Methodology Volume.

ANSWER: This paragraph has been Amended by Amendment 03. The page limits have been removed.

12. Reference Section C-17, Training Land Management Technical Exhibits, starting on page C-17-8: Technical Exhibit 1, Service Performance Summary, appears to have two different sets of Performance Standards -- one on pages C-17-10 & C-17-11, and another one on pages C-17-22 & C-17-23. Which one is correct?

ANSWER: Both sets of standards are correct. The standards on pages C-17-10 & C-17-11 represent the Service Performance Summary standards. These are the services which will be inspected by the Government. The purpose of the standards on these two pages is explained on page C-17.4.1. The standards on pages C-17-22 & C-17-23 represent the Quality Control standards. The purpose of these standards is explained on page C-17-21.

13. Reference Section M, Paragraph M.3.A.1)(b)(6), Emergency Situations and Contingency Operations Support, on page 4 of 5:

This paragraph states: "The evaluation will also consider the offeror's ability to apply appropriate mandatory and advisory technical standards, resources, and priorities to fulfill product and service requirements, aiding the customer in defining and quantifying his expectations of satisfactory quality, and perform any rework necessary to yield a final product that ensures high customer satisfaction."

Please clarify the meaning, or give an example of a response to these evaluation criteria.

ANSWER: In addressing Emergency Situations and Contingency Operations Support, the offeror must clearly articulate its familiarity with the mission requirements of Section C-13 (Plans, Programs, Operations, and Mobilization) of the PRD. As stated in paragraph M.3.A.2)(f), the Government will assess the offeror's ability to meet the Emergency Situations and Contingency Operations Support requirements of the PRD and solicitation, specifically in the Plans, Programs, Operations, and

Mobilization functional area. Due to the oftentimes-unpredictable requirements precipitated by mobilization, deployment, contingency, and wartime missions, the offeror must have the knowledge and expertise to fulfill the requirements. Applying technical standards, resources, and prioritizing work to meet the customer needs is imperative in this arena. Additionally, since this area deals with contingencies, the offeror familiar with such requirements will be able to assist the customer in identifying and quantifying exactly what is needed to accomplish the task at hand. Finally, once the offeror has assisted the customer in defining the requirement and the level of quality to fulfill the mission, the offeror shall have a quality control system in place that insures that the level of quality and performance for the finished product or service is achieved.

14. Reference Section L, Paragraphs L-32(a) and L-32(b) on Pages 8 and 9 of 15:

Paragraph L-32(a) states, "...the price proposal shall consist of a single volume,..."

Paragraph L-32(b) states, "The offeror shall submit the following volumes of material:" The table immediately following that statement shows three volumes -- Price Proposal Cost Proposal, Price Proposal Award-Fee Pool Amount Proposal, and Price Proposal Total Proposed Price.

Please clarify whether the Government requires one volume or three separate volumes for the Price Proposal.

ANSWER: Section L has been totally revised has been in Amendment 03.

15. Reference Section C-12, paragraph C-12.3.3.1. Page C-12-3. Will the operation of the arrival/departure airfield control group be physically located at an airfield? If so, which airfield?

ANSWER: DEFERRED TO A-76 OPS CENTER FOR RESPONSE

The arrival/departure Airfield Control Group will operate an airfield designated by US Army Forces Command. The primary airfield has been Kelly Air Force Base and will continue to be as best known. There is a plan that may require establishment of an A/DACG at San Antonio International Airport. Also in the past we have been tasked to provide A/DACG Support at Bergstrom AFB/Austin International Airport. We are the Installation responsible for Army A/DACG Support in the Fort Sam Houston AR5-9 Support Area.

16. Reference Section C-12, paragraph C-12.3.5.5, page C-12-4. If a vehicle cannot be driven to a vendor for repair, will GSA provide wrecker service to transport the vehicle?

ANSWER: DEFERRED TO A-76 OPS CENTER FOR RESPONSE

GSA will provide a listing of wrecker services available to recover the vehicle.

17. Reference Section C-12, Technical Exhibit 6, Table 6-1, page C-12-19. Please provide the total direct man-hours for the work count contained in table 6-1.

ANSWER: DEFERRED TO A-76 OPS CENTER FOR RESPONSE

Not available

18. Reference Section C-14, Technical Exhibit 6, page C-14-22. Please provide the number of total man-hours used for repair actions in each job classification.

ANSWER: DEFERRED TO A-76 OPS CENTER FOR RESPONSE

Not available

19. General Comment: During the pre-proposal conference, several references were made to Historical Buildings located on Ft Sam Houston. A review of the solicitation finds no reference to historical buildings. Should the maintenance of historical buildings be a concern to a bidder? **Yes, bidder should be concerned about maintenance of them. A facilities list identifying historical buildings by category is being finalized for display in the solicitation. –**

20. Section L, para 32(c)1.a. Please clarify your expectations for how offerors should respond to Section L, para 32(c)1.a. Specifically, that paragraph states that “The manning charts for each functional area must identify the manning (by labor category and hours) by PRD functional area (Section), paragraph, sub-paragraph, and sub-sub-paragraph, as applicable.” Does that mean offeror should provide all of the following:

- A series of charts, with one chart for each of the PRD functional areas? For example, one chart showing the overall manning in Section C-5, Human Resources.
- A series of charts showing a rollup of manning at the paragraph level for each paragraph within each of the Sections?
- A series of charts showing a rollup of manning at the sub-paragraph level for each section?
- A series of charts showing manning at the sub-sub-paragraph level for each section?

It appears the real manning may be obscured where an individual is performing in more than one defined “paragraph.” For example, if an individual is performing in C-5.3.1.19.1.1 and 2, should offeror show this individual as a “1” for manning in both of those paragraphs? If so, should we indicate this by an asterisk and explanation? Or, should offeror show fractions of a person where individuals are multitasked?

ANSWER: Section L has been totally revised. As a result, the manning chart sample in the solicitation has been revised and included in Amendment 03 to require the manning for each PRD service on an annual basis. The man-hours required in performing each PRD service as outlined on Attachment 11, Crosswalk Checklist, shall be documented by labor category(s) and man-hours per category on an annual basis. The sample format at Attachment 11 gives an example of how the Crosswalk Checklist may be used in documenting the requirement.

21. Section C-1.5.5. Appendix E - Government Furnished Property Listings, of the solicitation contains the statement:

Due to the voluminous nature of the itemized listing for Government Furnished Facilities (GFF) and Equipment (GFE), only samples of Tables E-1 through E-4 are physically shown in this Appendix to illustrate the format of the table and the type of information provided. The complete tables can be viewed via the Web by clicking on the hyperlink for each table, or at the USAGFSH Technical Library supporting this Solicitation.

However, there are no hyperlinks associated with the tables or for the USAGFSH Technical Library. Where (on the Web) can we find the full text of these tables?

ANSWER: The links for the Government-furnished facilities and Government-furnished equipment are now in place.

22. Please identify which positions in IT and HR are inherently governmental.

ANSWER: DEFERRED TO A-76 OPS CENTER FOR RESPONSE

Not available. Will evolve as part of the Management Study.